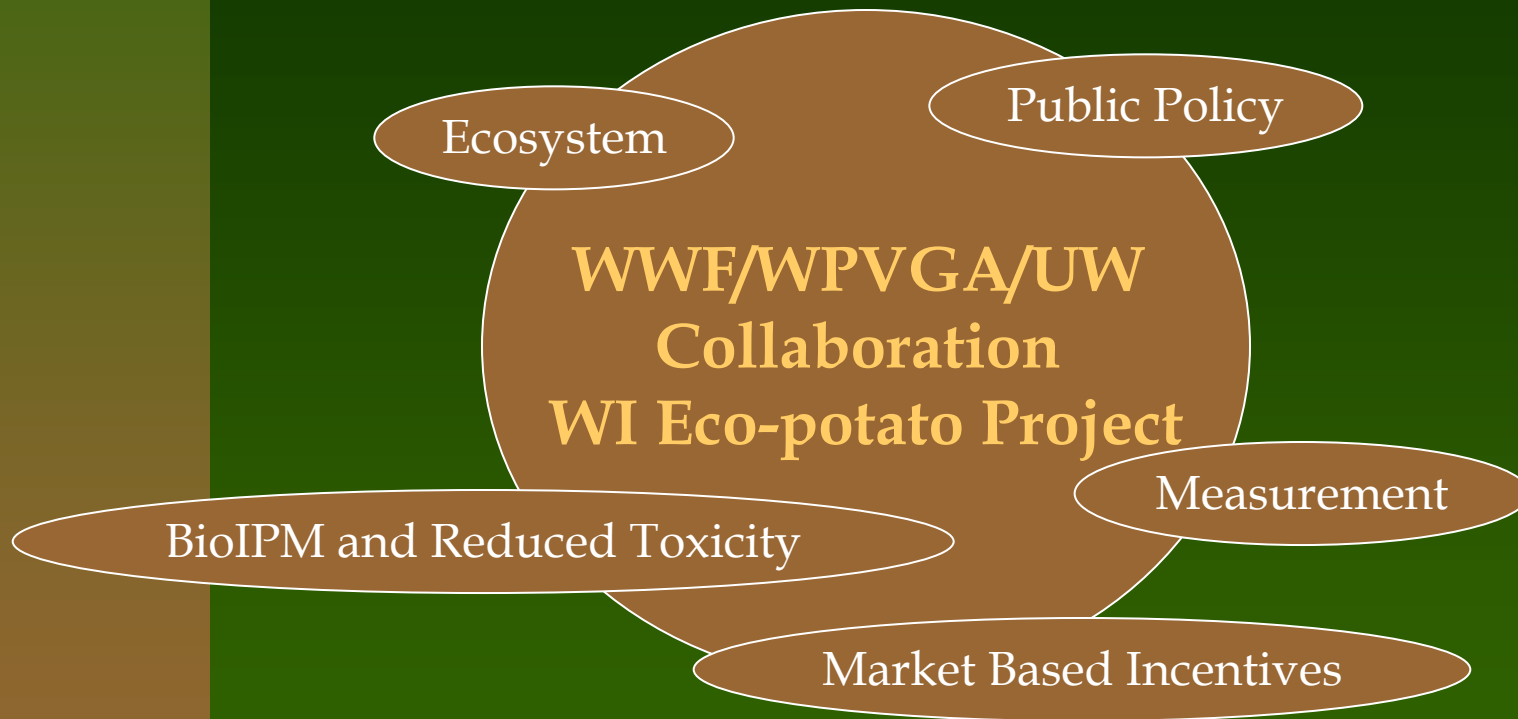
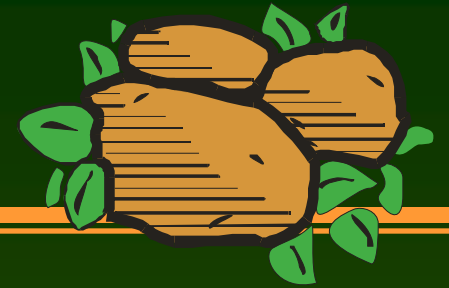


Healthy Grown Vegetables: Where Are We Going?

Deana Sexson – UW – Madison

NPM Program, Department of Horticulture

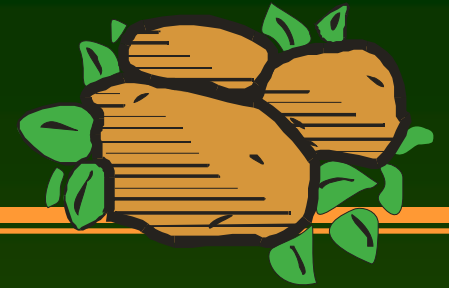
WWF/WPVGA/UW Collaboration- History



**Growers Setting The Stage To Do
The Right Thing!**



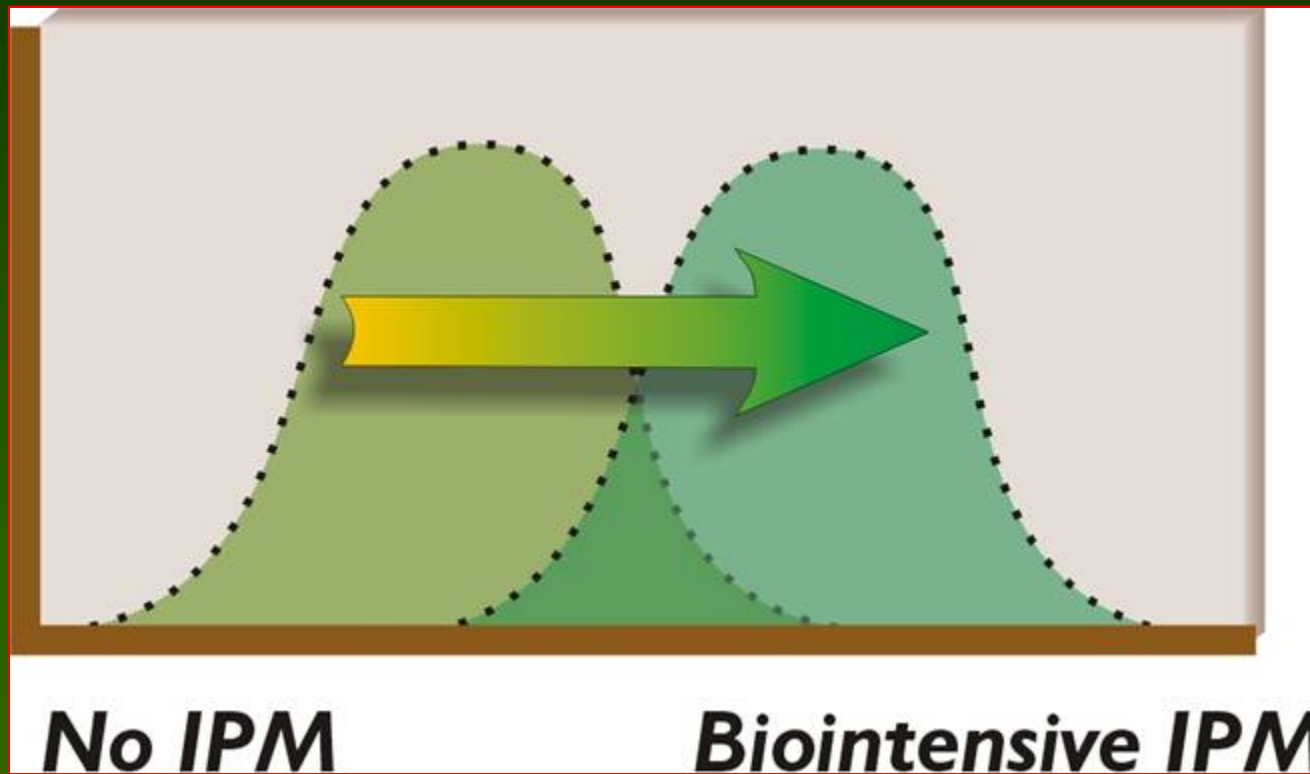
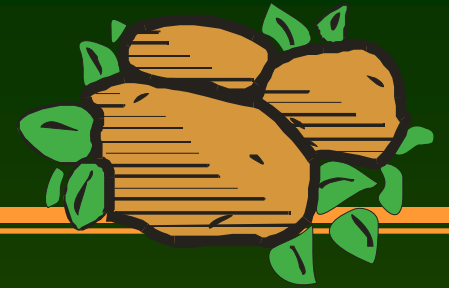
WWF/WPVGA/UW Collaboration - History



- ◆ Reduce pesticide use, reliance and risks
- ◆ Increase adoption of biointensive IPM
- ◆ Enhance wildlife and ecosystem conservation and protect biodiversity
- ◆ Raise consumer demand for ecologically produced potatoes
- ◆ Develop and field test measurement methods



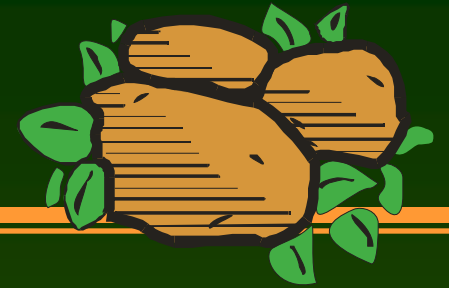
Developing Research Based Production Standards



Accelerating BioIPM Adoption



Developing Research Based Production Standards



Certification

Standards

Label

Chain of Custody



Marketing



Eco-label Standards



WWF/WPVGA/UW Collaboration - Ecological Potato Standards (Draft 12/15/00)

Farm: _____
Variety: _____
Acres: _____

Variety Designation:

Short season (SS) = less than 90 days
from emergence to final vinekill
Long season (LS) = more than 90 days
from emergence to final vinekill

Please answer the following **for the field which you are certifying**.

Scouting Section

1A Whose scouting data did you use to make management decisions on this field?

(check only one)

- ☐ Farm Dealer/Co-op = 1 point
- ☐ Independent Crop Consultant = 5 points
- ☐ IPM Trained Farm Employee = 4 points
- ☐ Farm Owner/Manager = 4 points
- ☐ Farm Employee = 2 points

point total for question 1A
possible range 1-5

1B Bonus: If additional scouting data was taken, who provided this data?

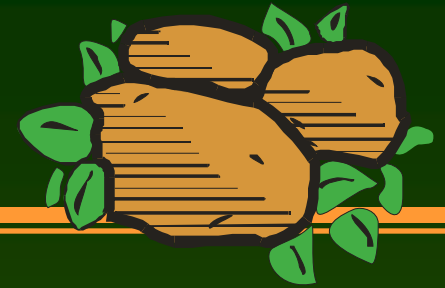
(check only one)

- ☐ Farm Dealer/Co-op = 1 point
- ☐ Independent Crop Consultant = 5 points
- ☐ IPM Trained Farm Employee = 4 points
- ☐ Farm Owner/Manager = 4 points
- ☐ Farm Employee = 2 points
- ☐ No One = 0 points

point total for **bonus**
question 1B possible
range 0 - 5



Eco-label Standards

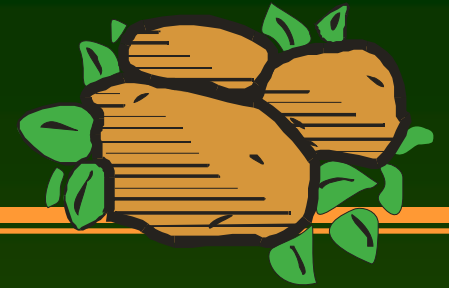


♦ Nine Categories Include

- Scouting
- Information Gathering
- General Pest Management Decisions
- Field Management Decisions
- Weed Management
- Insect Management
- Disease Management
- Soil and Water Quality
- Storage Management



Eco-label Standards

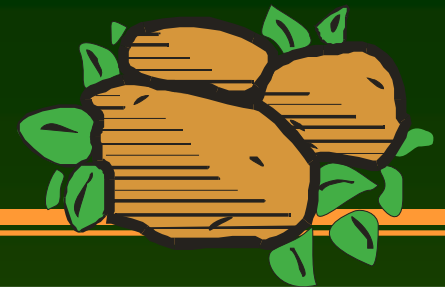


◆ Multi-attribute Toxicity Units

- Indefinite Amount of Points
- Determined by 4 factors
 - ◆ Acute Mammalian Toxicity
 - ◆ Chronic Mammalian Toxicity
 - ◆ EcoToxicity Factor (for example avian and fish)
 - ◆ BioIPM Toxicity Factor (resistance, impact on beneficials, impact on bees)



Eco-label Standards



Pesticide Toxicity

To determine the toxicity units for the season, total the pounds of active ingredient for each compound and multiply by the toxicity value for that compound. Total toxicity units for all compounds sprayed during the growing season.

Maximum toxicity units:

SS = 800 toxicity units per acre for the season.

LS = 1200 toxicity units per acre for the season.

Toxicity Unit Exceptions for Late Blight

If 18 severity values are reached by June 1st, 400 more toxicity units may be used for **fungicides only**.

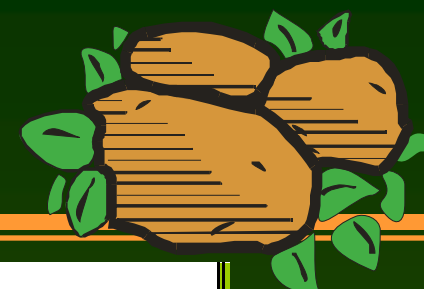
If 18 severity values are reached by June 15th, 200 more toxicity units may be used for **fungicides only**.

The following conditions apply only when late blight is found in the vicinity (within 25 miles of field)

- If there are 18 severity values and late blight is found in the vicinity in June, than add 400 toxicity units
- If there are 18 severity values and late blight is found in the vicinity after June 30th but before July 15th, than add 300 toxicity units
- If there are 18 severity values and late blight is found in the vicinity after July 15th but before August 1st, than add 200 toxicity units
- If there are 18 severity values and late blight is found in the vicinity in August, than add 100 toxicity units



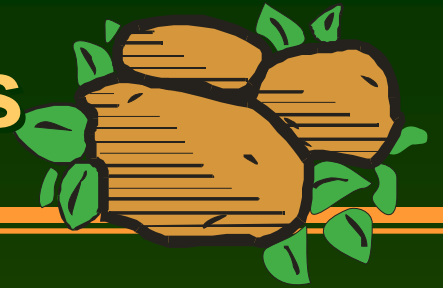
Eco-label Standards



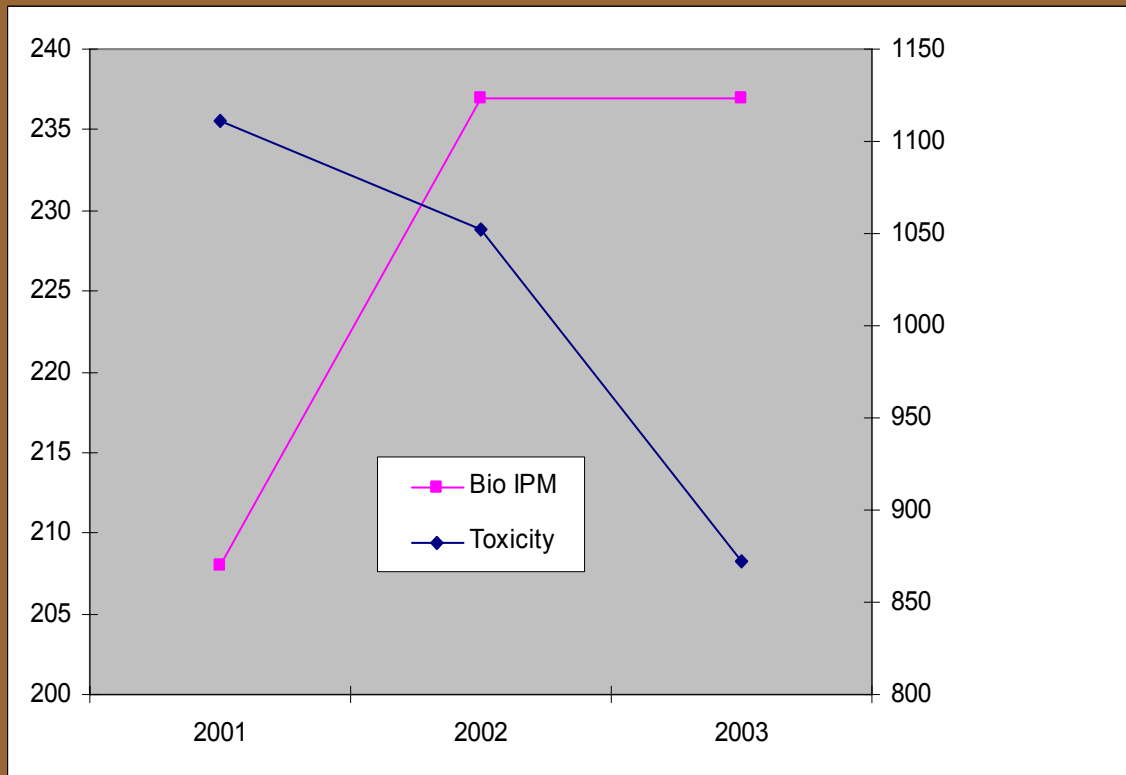
| | | | |
|--------------------|-------------------|-----|------|
| Aldicarb | Temik® | | |
| Azinphos-methy | Guthion® | 307 | 185 |
| Btt | Novodor® | 11 | 11 |
| Cyfluthrin | Baythroid® | 452 | 14 |
| Carbaryl | Sevin® | | |
| Carbofuran | Furadan® | 401 | 200 |
| Diazinon | Diazanon® | 343 | 103 |
| Dimethoate | Dimethoate/Cygon® | 355 | 143 |
| Disulfoton | Disyston® | 541 | 271 |
| Endosulfan | Thiodan®, Phaser® | 271 | 217 |
| Esfenvalerate | Asana® | 482 | 24 |
| Ethoprop | Mocap® | 339 | 1017 |
| Imidacloprid | Admire® | 159 | 32 |
| Malathion | Cythion® | 132 | 93 |
| Methamidophos | Monitor® | 339 | 338 |
| Methoxomyl | Lannate® | | |
| Oxamyl | Vydate® | 440 | 132 |
| Permethrin | Ambush/Pounce® | 288 | 43 |
| Phorate | Thimet/Phorate® | 625 | 1563 |
| Phosmet | Imidan® | 133 | 134 |
| Piperonyl butoxide | Incite® | 59 | |
| Pymetrozine | Fulfill® | 123 | 21 |
| Spinosad | Spinosad® | 172 | 17 |



Four Year Certification Stats



◆ ~4000 Acres Certified Each Year



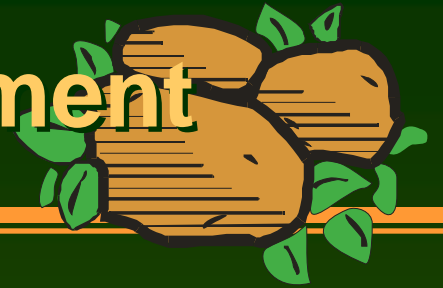
Since 1998
Baseline:

Toxicity Average- 2048
57% reduction

BioIPM –
4 low, 1 med, 8 high
ALL High

WI industry average-
2400
64% reduction

Market Research & Development

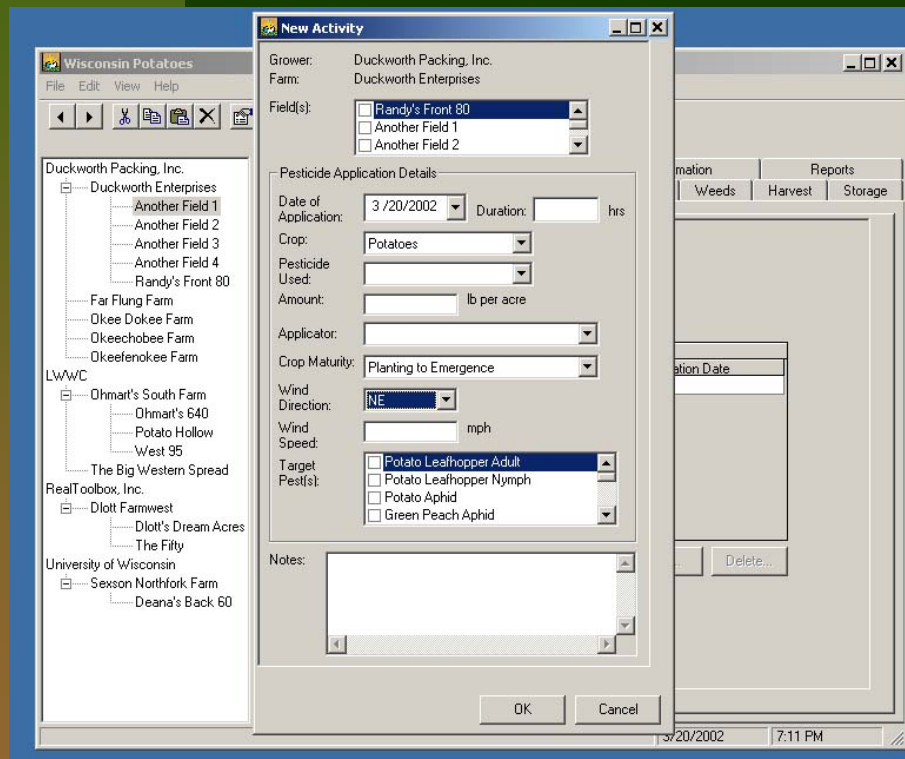
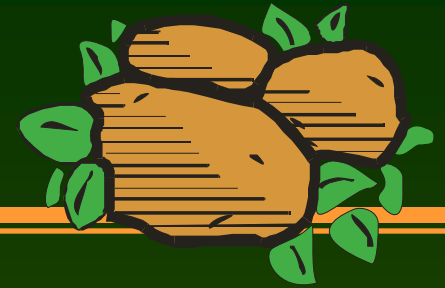


- ◆ WI value added example
- ◆ Difference in Cost:
 - Approx \$0.50 per cwt
 - Would like to return \$1.00 per cwt
 - Estimated 4-5 cent difference per pound in the marketplace

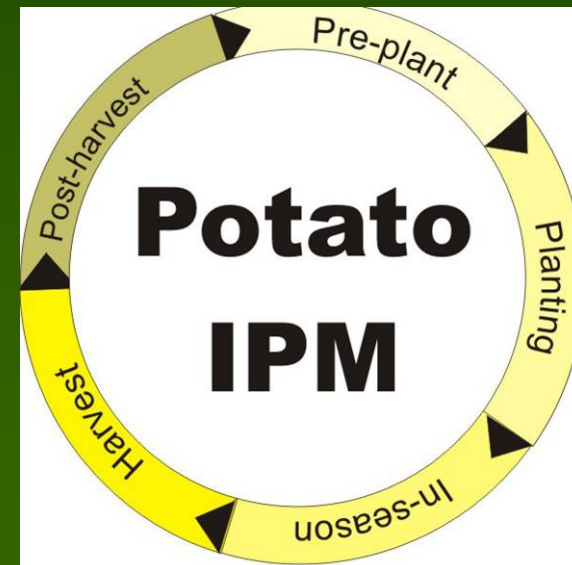


Value Added = \$ To Grower

Grower Tools

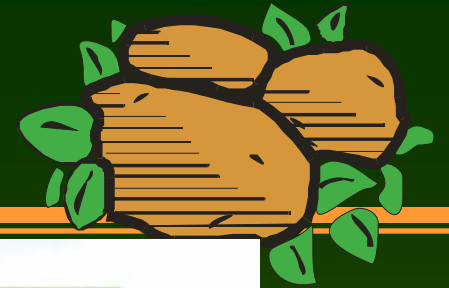


Specialized IPM Plans



Computer Systems

Market Launch



"My dad says to 'find the noble purpose in what you do'. For farming that's about producing food that is truly good for people and caring for the land that feeds us."

— Andy Diercks

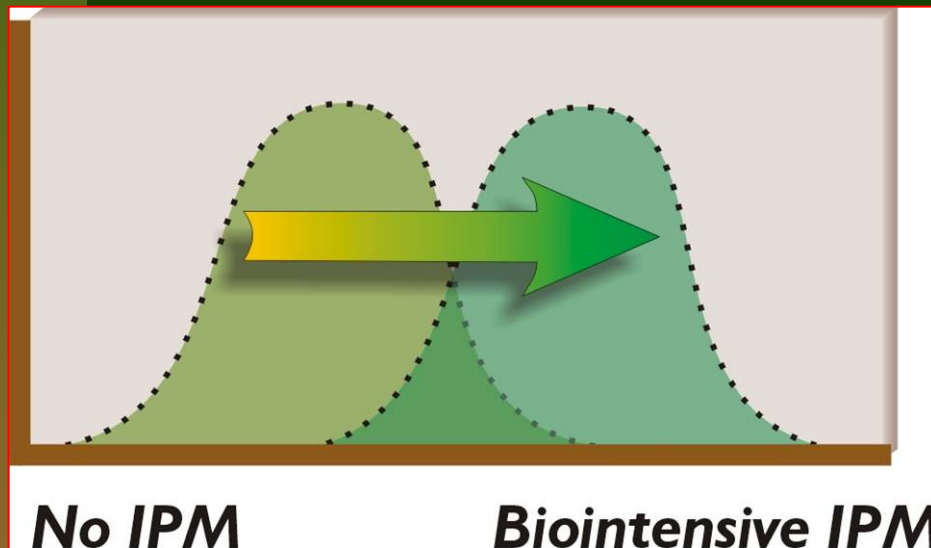
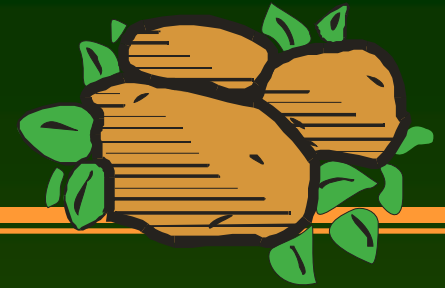
Healthy Grown Farmers –
father and son,
Steve and Andy Diercks



Market Launch



Accelerating Ecological Potato Production Systems



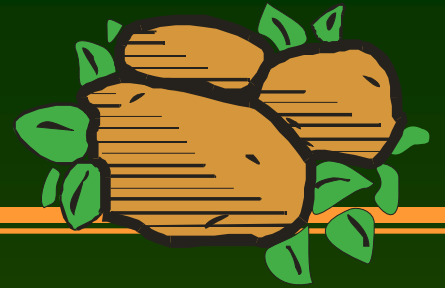
Do one process, learn from it, then
expand process to next initiative.
One-thing at a time!

Process

1. Grower Buy-In
2. Measurement Systems
3. Documented Change
4. Targeted Outreach
5. Educational Tools
6. Project Management



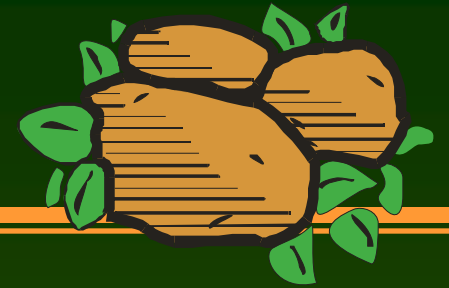
New Initiatives



- ◆ Ecosystem standards and plans for growers in 2005
- ◆ Fumigation alternatives
- ◆ Soil and Water quality standards development (Nutrient BMP's)



Ecosystem Standards



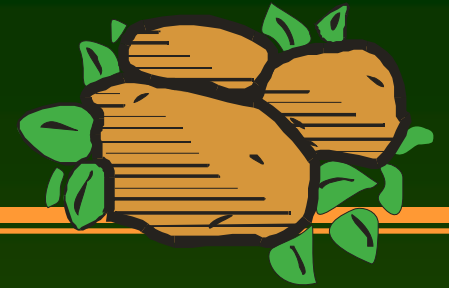
- Prescribed fire
- Mechanical brush cutting



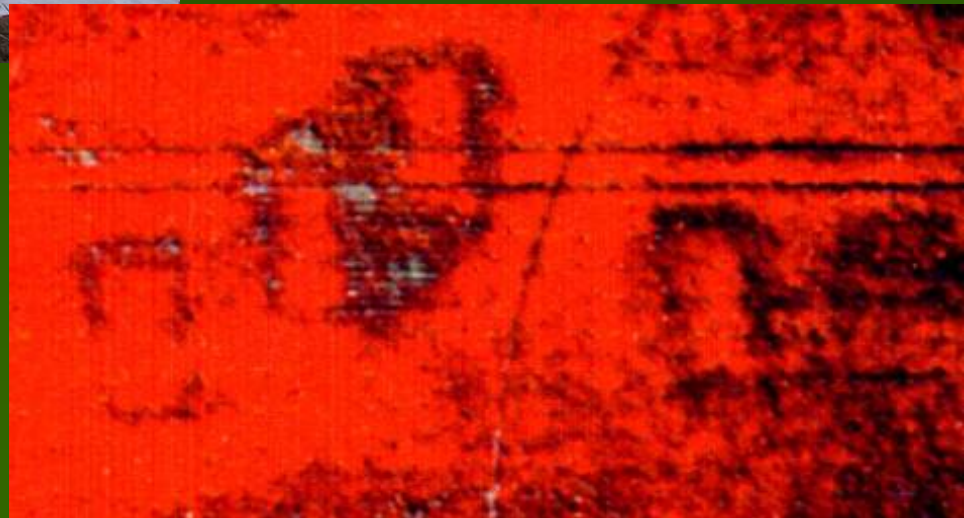
- Herbicide application
 - Spot spray
 - Boom spray



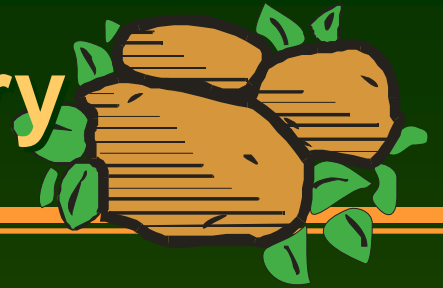
Fumigation Alternatives



- Cover Crops
- Rotations
- Solarization
- Alternate products



Expansion within the industry



◆ Processing Industry

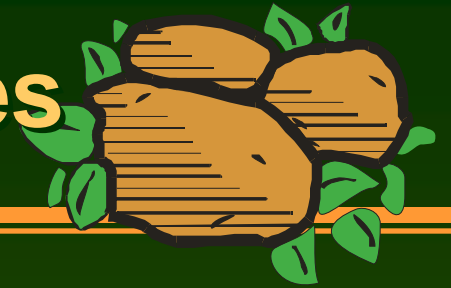
- Fry, Chip, restaurants

◆ Other Vegetables in WI

- Beans and carrots (Stevenson and Wyman)



Expansion to other industries



- ◆ Groups using WI model as a template to develop standards for Protected Harvest
 - Gerber baby Food
 - CA wine grapes (Lodi-Woodbridge Region)
 - CA tree fruits
 - FL tomatoes and peppers
 - Southern sweet potato industry
- ◆ All are looking for some type of market recognition – first adoptors



Questions?

